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# Mentone Girls Secondary

Empowering  
**Good to  
Great**  
Feb 2011

*Dr Adrian Bertolini*



**Intuyu Consulting**

EMPOWERING LEARNING FOR THE 21ST CENTURY

## Intention of Today

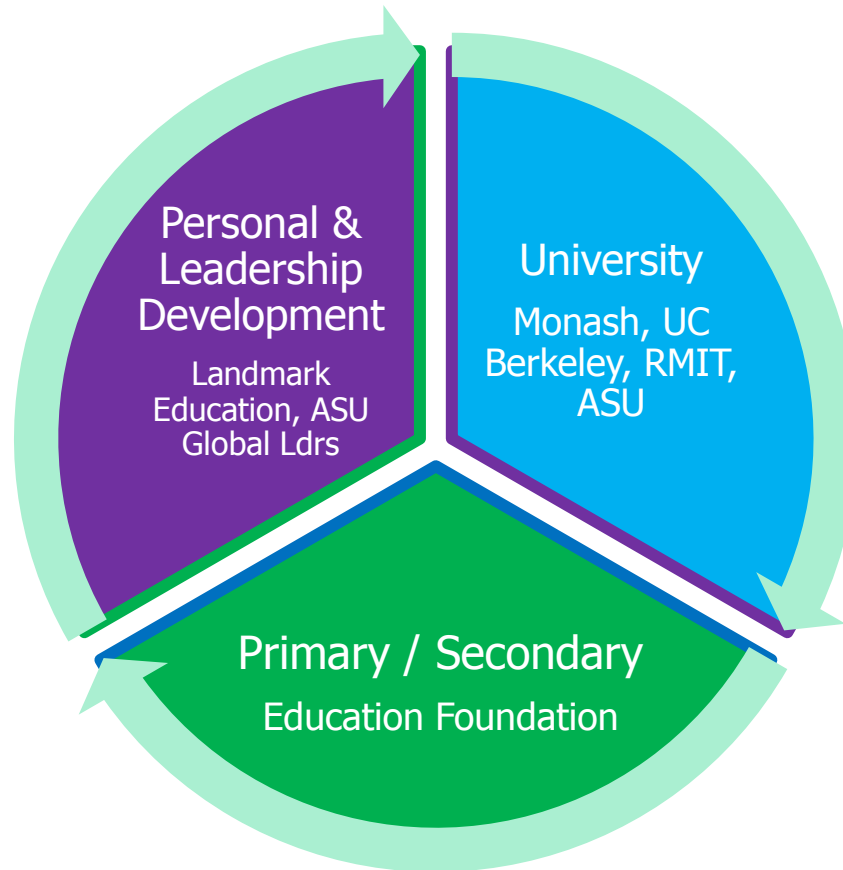
- To have each of you **engaged** in **creating** a powerful and consistent learning environment amongst the students and the staff.
- To have the staff **inspired, thinking from, and starting to design** the culture, structures, and actions to ...

*"Be an outstanding school*

*One that leads the way in achieving excellence*

*In all aspects of our performance  
in national and international arenas"*

# Introduction – Intuyu Consulting





Today – what is it about?

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## What today is ***NOT***

“Yet another external PD guy telling you what to do”

- ❖ There is a lot of doing that you are already doing
- ❖ All the answers to what you are out to create and have happen at MGSC lie in this community already.
- ❖ Today is a conversation to open upon insights and ideas about the **future of MGSC**. Thursday is a planning day.



Today – what is it about?

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## What my job is today

- ❖ Present you different lenses for you to look through to open up new ideas and actions
- ❖ To challenge your thinking and mental maps
- ❖ To provide an environment for you to have insights – both individually and as a community
- ❖ To leave you excited and inspired by new ideas
- ❖ To have you start designing how you are going to deliver on the outcomes required of MGSC

# Today – what is it about?

## What **YOUR** job is today

- ❖ Be open, honest and participate
- ❖ Be a SPONGE

**Not** a crusty old dry one  
hard as a rock and it takes ages  
for it to suck up water



### **Be more like a SHAMWOW!**

Suck in all the ideas  
Without judgement and assessment  
Think about them  
Discuss them  
Learn what you learn



Today – what is it about?

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## What you need

- ❖ Pen and Paper to take notes and capture insights, ideas and actions
- ❖ Create an insight page

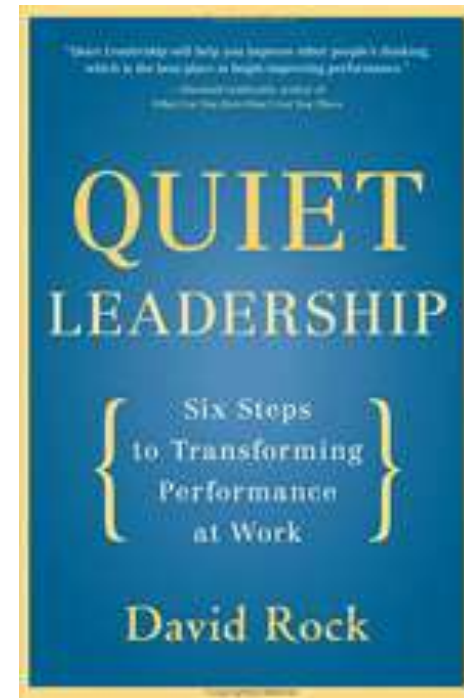
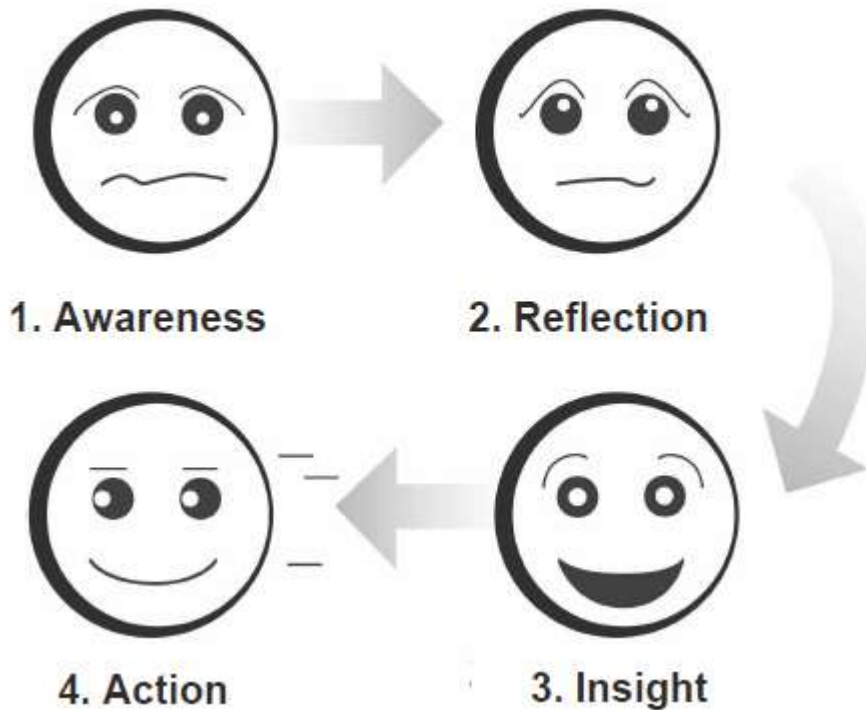
**Action:** Divide a page up into half

- ❖ One side write a heading “Ideas and Insights”
- ❖ Other Side write “Actions to take”

## What leads to insight?

# 4 Steps to Create Insight – David Rock

## The four faces of insight







# 4 Steps to Create Insight – David Rock

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## First Step of Insight - Awareness

- Need to begin with an **awareness** of the problem
- We haven't thought hard about it but there is an issue to resolve
- This is the immersion and tuning in phase where information is gained
- From a neuroscientific perspective,
  - A **dilemma** means having various **mental maps in conflict**.
  - They have competing values or make competing demands for resources, and the brain has not yet worked out how to resolve this conflict by creating a new metemap or by reconfiguring the existing maps.
  - Our brain can't yet see how to reconcile the needs of these different desires.



# Misconceptions / Ambiguity / Mental Maps

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## Time Flies Like an Arrow

Time flies in the same way that an arrow does

- Measure the speed of flying insects like you would measure an arrow
- Measure the speed of flying insects like an arrow would
- Measure the speed of flying insects that are like arrows
- “Time-flies” collectively (and individually) enjoy a single arrow
- The magazine “Time”, when thrown, flies like an arrow



# 4 Steps to Create Insight – David Rock

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## Second Step of Insight - Reflection

- People's brains give off alpha-band waves just before they come up with an insight.
  - Alpha waves correlate with people shutting down inputs from their external senses and focusing on internal stimuli.
- Alpha waves are **decreased** by doing math calculations and other exercises that require **engaging the conscious, logical mind**
- Studies have shown that during reflection we are **not** thinking logically or analysing data;
  - we're engaging a part of our brain used for making links across the whole brain.



# 4 Steps to Create Insight – David Rock

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## **Second Step of Insight - Reflection**

- We are thinking in an unusual way, tapping into more intelligence than the three to five pieces of information we can hold in our working memory.
- In practical terms, to help people have insights,
  - we need to encourage them to relax, reflect, look internally into own thoughts and think less ... or at least less logically
  - *Michael Rennie* - managing partner of McKinsey & Co [counsel and develop only top 20 companies in Australia]
    - Reflection Process



## 4 Steps to Create Insight – David Rock

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### **Third Step of Insight - Insight**

- It's clear that at the moment of insight various neurotransmitters like adrenaline are released as well as possibly serotonin and dopamine ... thus the Ah ha!
- At the very moment an insight occurs, the brain gives off strong gamma-band waves.
  - Gamma-band waves are the only frequency found in all parts of the brain and are seen when the brain simultaneously processes information across different regions.
  - Gamma-band brain waves signify various parts of the brain forming a new map.



## 4 Steps to Create Insight – David Rock

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### **Fourth Step of Insight - Action**

- The intense motivation from having an insight is short term.
- If you can get people to take tangible actions while the insight is close at hand, even just to commit to doing something later, this will be a big help to ensuring new ideas become reality.

**You are going to experience a practical example of challenging your mental maps**

# How pervasive are our mental maps



## Change Up Game

Via Mark Collard

<http://www.markcollard.com/author.php>

### Action:

Write down any insights you have had and possible actions you can take

Group Sharing – insights & actions





## Barriers and Goals

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### **What Barriers could there be to getting the most out of today?**

- Thoughts, Fears, Concerns?
- **Thoughts** – “done all this before”, “I know all of this”, “Admin is foisting yet another thing on us”, “Adrian is a tool”, etc
- **Fears** – there is going to be more work to do!
- **Concerns** – we are going to run with this for a little while and then it will fade away and something else will be done

### **What would you like to get out of the day?**





## Future of Mentone Girls SC

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*"Be an outstanding school  
One that leads the way in achieving  
excellence*

*In all aspects of our performance  
in national and international arenas"*

**What do we need to think about to  
address this?**



# why #1

**What is the  
world**

of  
the  
21st  
Century



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# What has happened in the last 30 years?



**1982**  
Tandy  
TRS-80  
Model III  
48k RAM

**1982**  
Commodore 64



**1984**  
Apple Macintosh

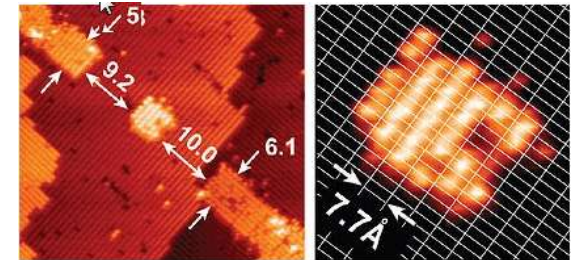
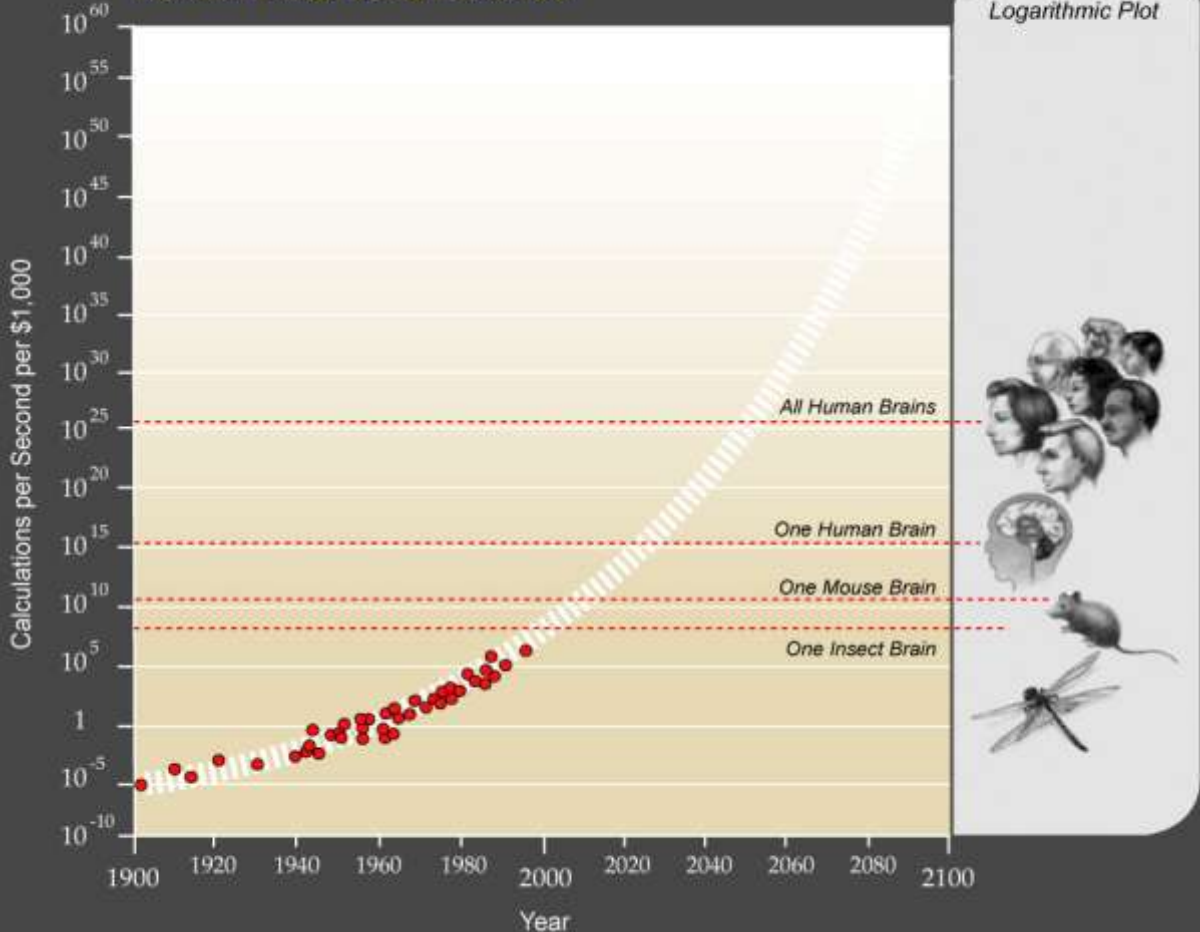


# The times they are a changing!



# The times they are a changing

## Exponential Growth of Computing Twentieth through twenty first century



The tiny seven-atom quantum dot created by scientists (left), with a close-up of that dot forming an atomic-scale transistor (right). Photo: Martin Fuchsle

**Tiny Dot speeds hi-tech future. The Age, May 24<sup>th</sup> 2010**

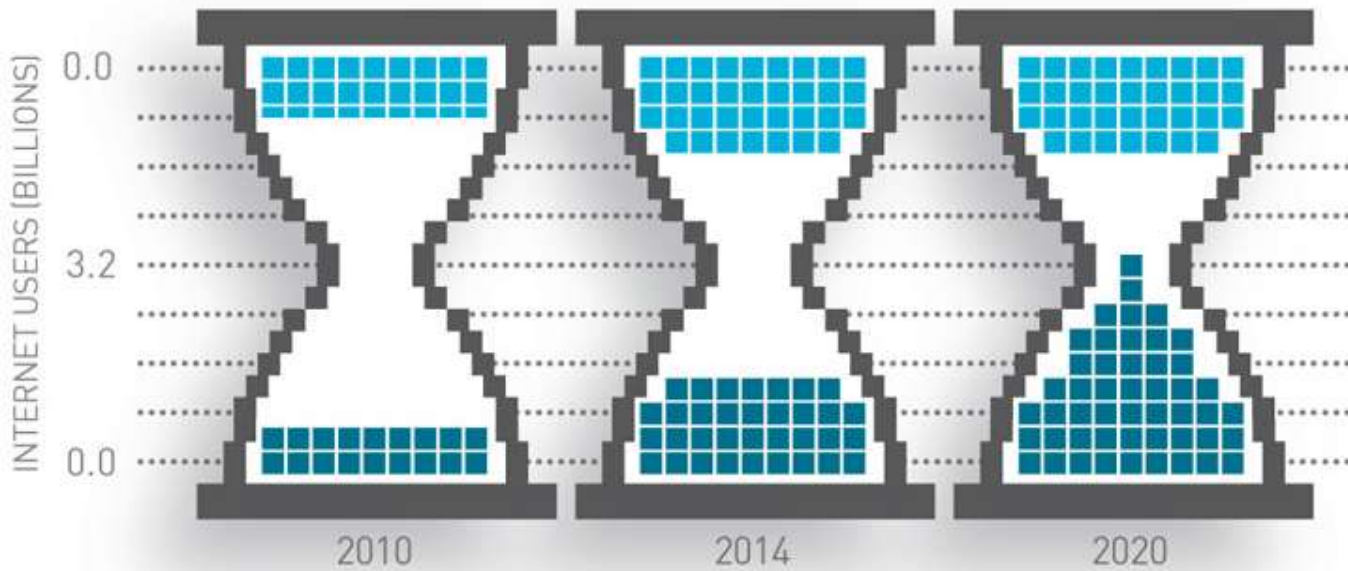


# A rapid and constantly changing future

## MOBILE INTERNET vs DESKTOP INTERNET USERS

### Everything's going portable

While the number of people using the internet is skyrocketing, those who access it from fixed connection desktop devices will stagnate at around 2 billion in four year's time. The number of people with the web in their pocket will keep growing for years to come.



# A rapid and constantly changing future

## Generations Online 2010: Summary

The following chart shows the popularity of internet activities among internet users in each generation.

Survey dates vary—for details, see the **Methodology** section at the end of this report.

| 90-100% | 40-49% |
|---------|--------|
| 80-89%  | 30-39% |
| 70-79%  | 20-29% |
| 60-69%  | 10-19% |
| 50-59%  | 0-9%   |

**Key:** % of internet users in each generation who engage in this online activity



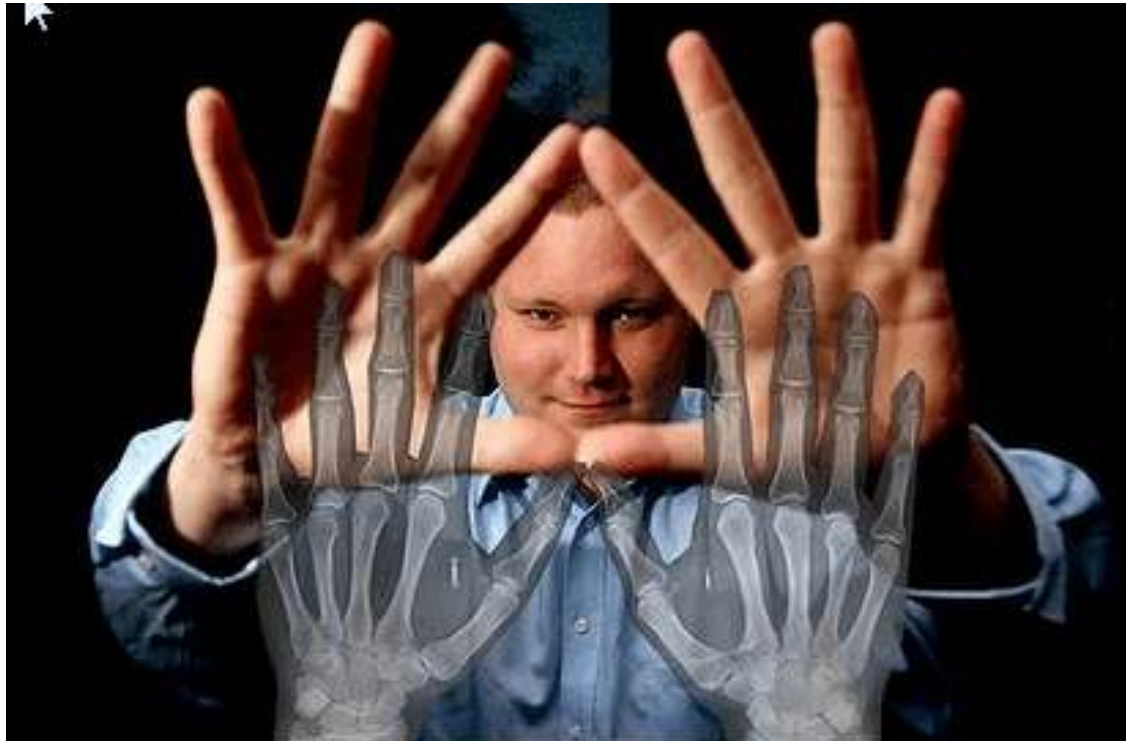
|                     | Millennials<br>Ages 18-33 | Gen X<br>Ages 34-45 | Younger<br>Boomers<br>Ages 46-55 | Older<br>Boomers<br>Ages 56-64 | Silent<br>Generation<br>Ages 65-73 | G.I.<br>Generation<br>Age 74+ |
|---------------------|---------------------------|---------------------|----------------------------------|--------------------------------|------------------------------------|-------------------------------|
| Email               | Email                     | Email               | Email                            | Email                          | Email                              | Email                         |
| Search              | Search                    | Search              | Search                           | Search                         | Search                             | Search                        |
| Health info         | Health info               | Health info         | Health info                      | Health info                    | Health info                        | Health info                   |
| Use SNS             | Get news                  | Get news            | Get news                         | Get news                       | Get news                           | Buy a product                 |
| Watch video         | Govt website              | Govt website        | Govt website                     | Travel reservations            | Travel reservations                | Get news                      |
| Get news            | Travel reservations       | Travel reservations | Buy a product                    | Buy a product                  | Buy a product                      | Travel reservations           |
| Buy a product       | Watch video               | Buy a product       | Travel reservations              | Govt website                   | Govt website                       | Govt website                  |
| IM                  | Buy a product             | Watch video         | Bank online                      | Watch video                    | Bank online                        | Bank online                   |
| Listen to music     | Use SNS                   | Bank online         | Watch video                      | Financial info                 | Financial info                     | Financial info                |
| Travel reservations | Bank online               | Use SNS             | Use SNS                          | Bank online                    | Bank online                        | Religious info                |
| Online classifieds  | Online classifieds        | Online classifieds  | Online classifieds               | Rate things                    | Rate things                        | Watch video                   |
| Bank online         | Listen to music           | Listen to music     | Financial info                   | Use SNS                        | Use SNS                            | Play games                    |
| Govt website        | IM                        | Financial info      | Rate things                      | Online classifieds             | Online classifieds                 | Online classifieds            |
| Play games          | Play games                | IM                  | Listen to music                  | IM                             | IM                                 | Use SNS                       |
| Read blogs          | Financial info            | Religious info      | Religious info                   | Religious info                 | Religious info                     | Rate things                   |
| Financial info      | Religious info            | Rate things         | IM                               | Play games                     | Play games                         | Read blogs                    |
| Rate things         | Read blogs                | Read blogs          | Play games                       | Listen to music                | Listen to music                    | Donate to charity             |
| Religious info      | Rate things               | Play games          | Read blogs                       | Read blogs                     | Read blogs                         | Listen to music               |
| Online auction      | Online auction            | Online auction      | Online auction                   | Donate to charity              | Donate to charity                  | Podcasts                      |
| Podcasts            | Donate to charity         | Donate to charity   | Donate to charity                | Online auction                 | Online auction                     | Online auction                |
| Donate to charity   | Podcasts                  | Podcasts            | Podcasts                         | Podcasts                       | Podcasts                           | Blog                          |
| Blog                | Blog                      | Blog                | Blog                             | Blog                           | Blog                               | IM                            |
| Virtual worlds      | Virtual worlds            | Virtual worlds      | Virtual worlds                   | Virtual worlds                 | Virtual worlds                     | Virtual worlds                |

Source: Pew Internet surveys.

[pewinternet.org](http://pewinternet.org)



# The times they are a changing



Mr Chips ... Amal Graafstra has programmed the locks in his life, such as those on his house, to recognise the radio frequency identification chips implanted in the webbing of his hands. *Photo: Ben Rushton*

**The key to the future lies in this man's hands.  
The Age, June 5 2010**

# The times they are a changing



## Minority Report/XBox

In the 2002 blockbuster *Minority Report*, Tom Cruise navigates through the enormous computer screens of the future by gesturing his hands through the air.

The Kinect sensor of the latest Microsoft Xbox console works the same way. A camera sensor plugs into the console, reads the human body and creates an avatar, or computer image, of the user. The user moves, and the avatar on screen follows suit.

## 'Racetrack' Magnetic Memory Could Make Computer Memory 100,000 Times Faster



## Star Wars hologram

"Help me Obi-wan, you're my only hope." This was how Princess Leia was introduced to Luke Skywalker in *Star Wars*, via a hologram projected by that nimble little robot R2D2. In November, a team led by Nasser Peyghambarian, of the University of Arizona, announced they had developed a holographic system that could record a moving 3D image of a person or object in one place and display it at another location in close to real time.



**ScienceDaily**

Your source for the latest research news

Web address:

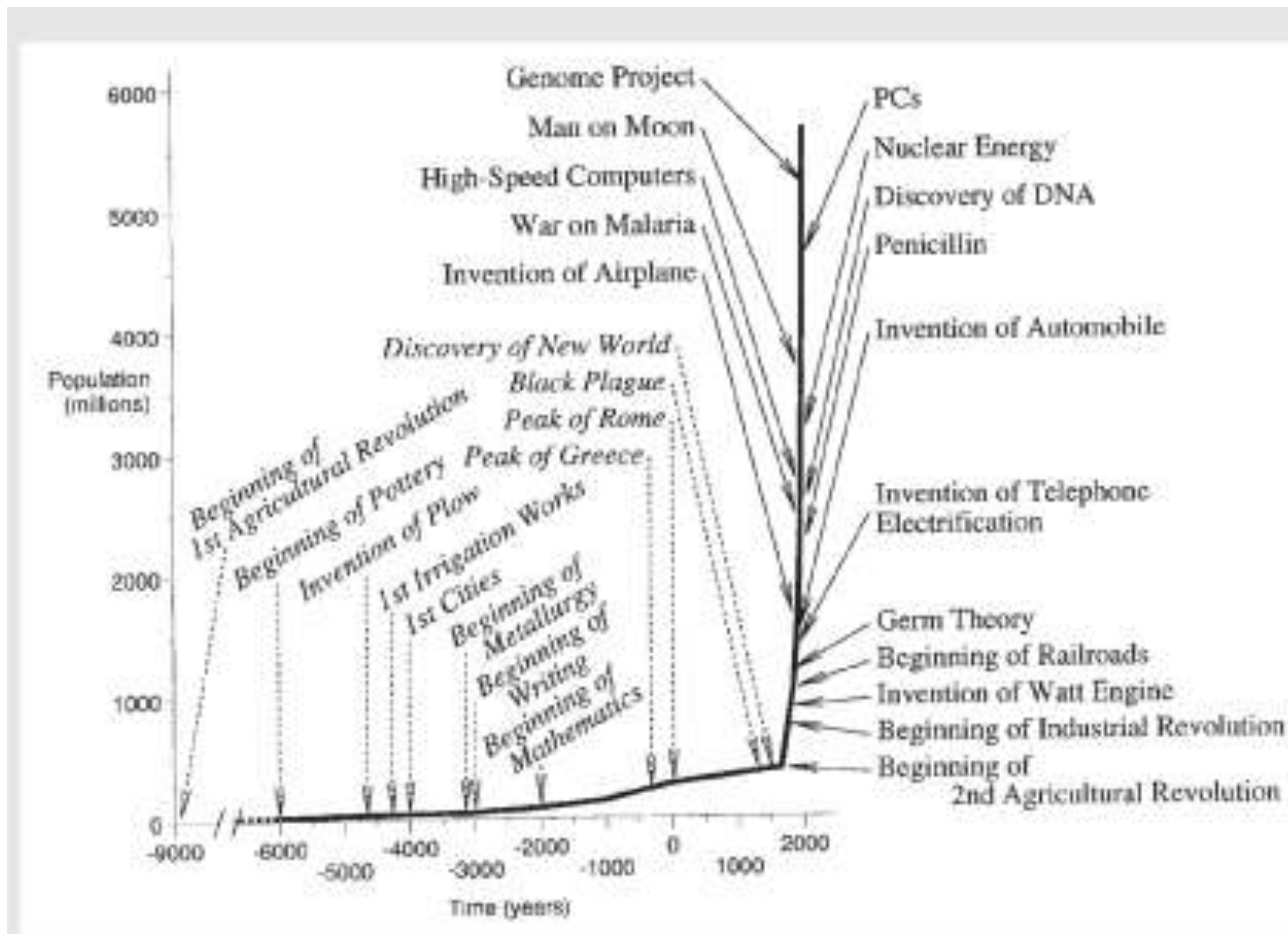
<http://www.sciencedaily.com/101115210937.htm>

## 'Space-Time Cloak' to Conceal Events

### Terminator vision

The Terminator, you may remember, had information displays uploading in his field of vision as he scanned the world looking for nasties. Technology website Gizmodo reported in June that Chicago company Tanagram Partners has developed military goggles that do the same thing. The goggles "display all the details picked up from the various sensors - which include UV and infrared sensors, stereoscopic cameras and a 360-degree camera. The helmets connect to the army's server so all information on hostile scenarios could be processed and downloaded". Dangerous areas and people are outlined in red.

# We are living in *exponential* times



**Figure 5.1** The growth of world population and the speed of technological change

Source: Fogel, Robert, "Catching Up with the Economy", *American Economic Review*, Vol. 89(1), pp. 1-21 (p. 2).

# Social Media is part of the Revolution

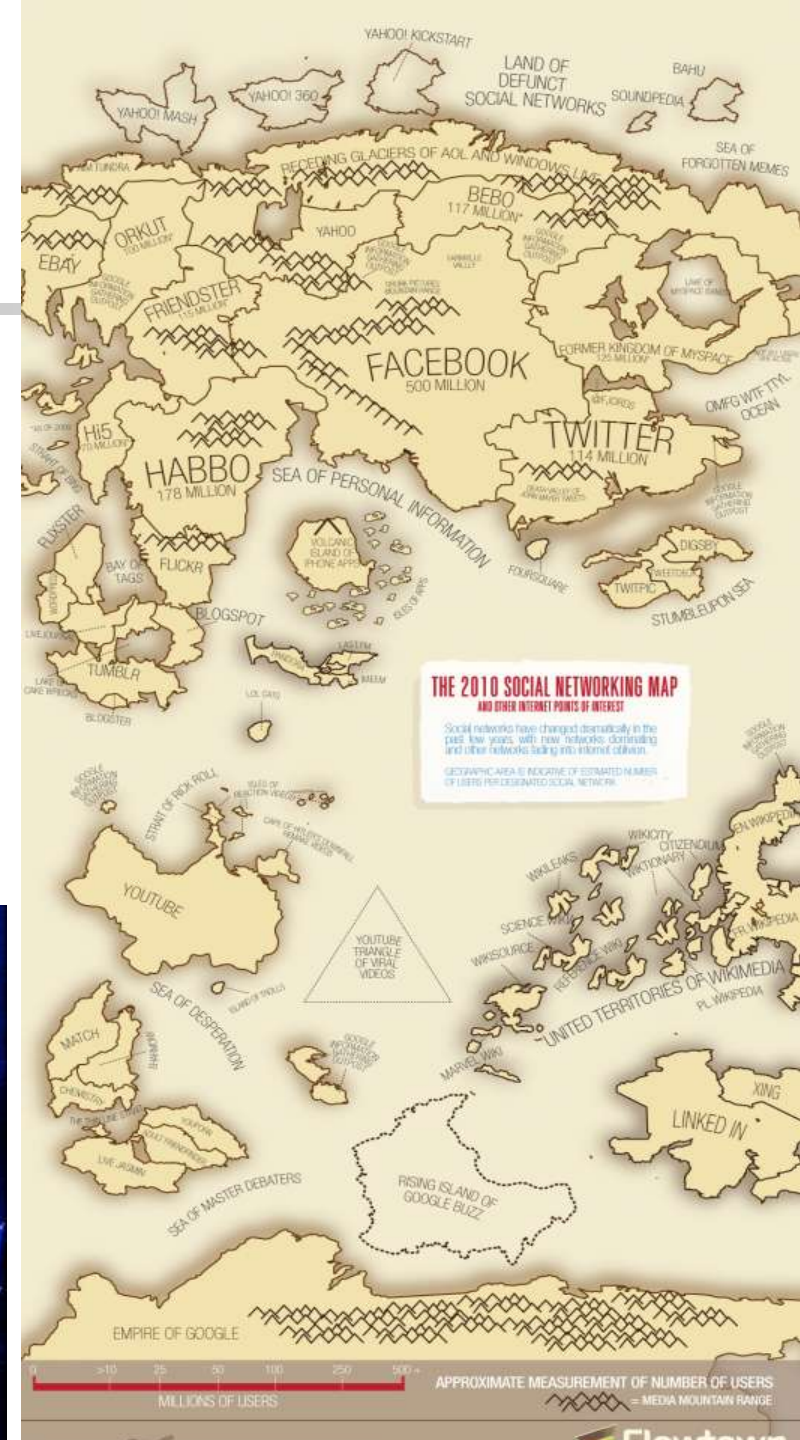


# Social Networking

New world paradigm is one where we will be living in a state of constant flux. It will involve people being more participatory in their creation of knowledge – not just recipients

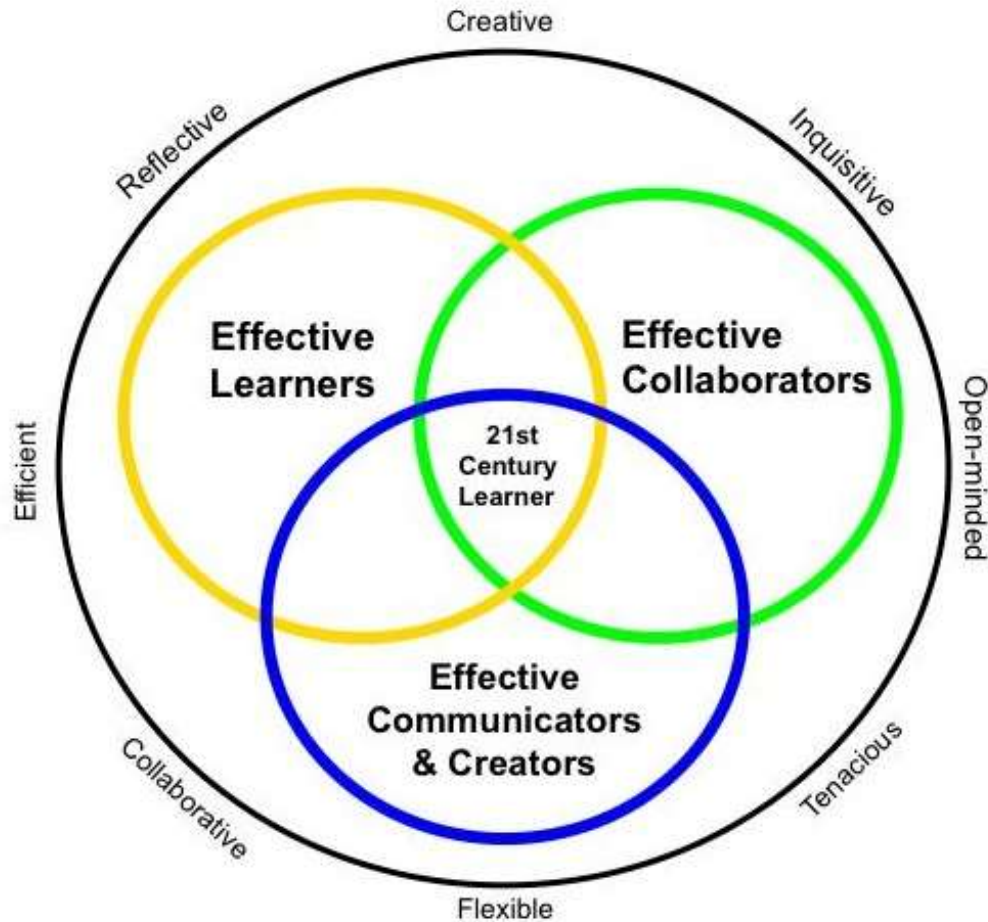
They will need to be skilled in

- *Knowing (Homo Sapiens)*
- *Making (Homo Faber)*
- *Playing (Homo Ludens)*

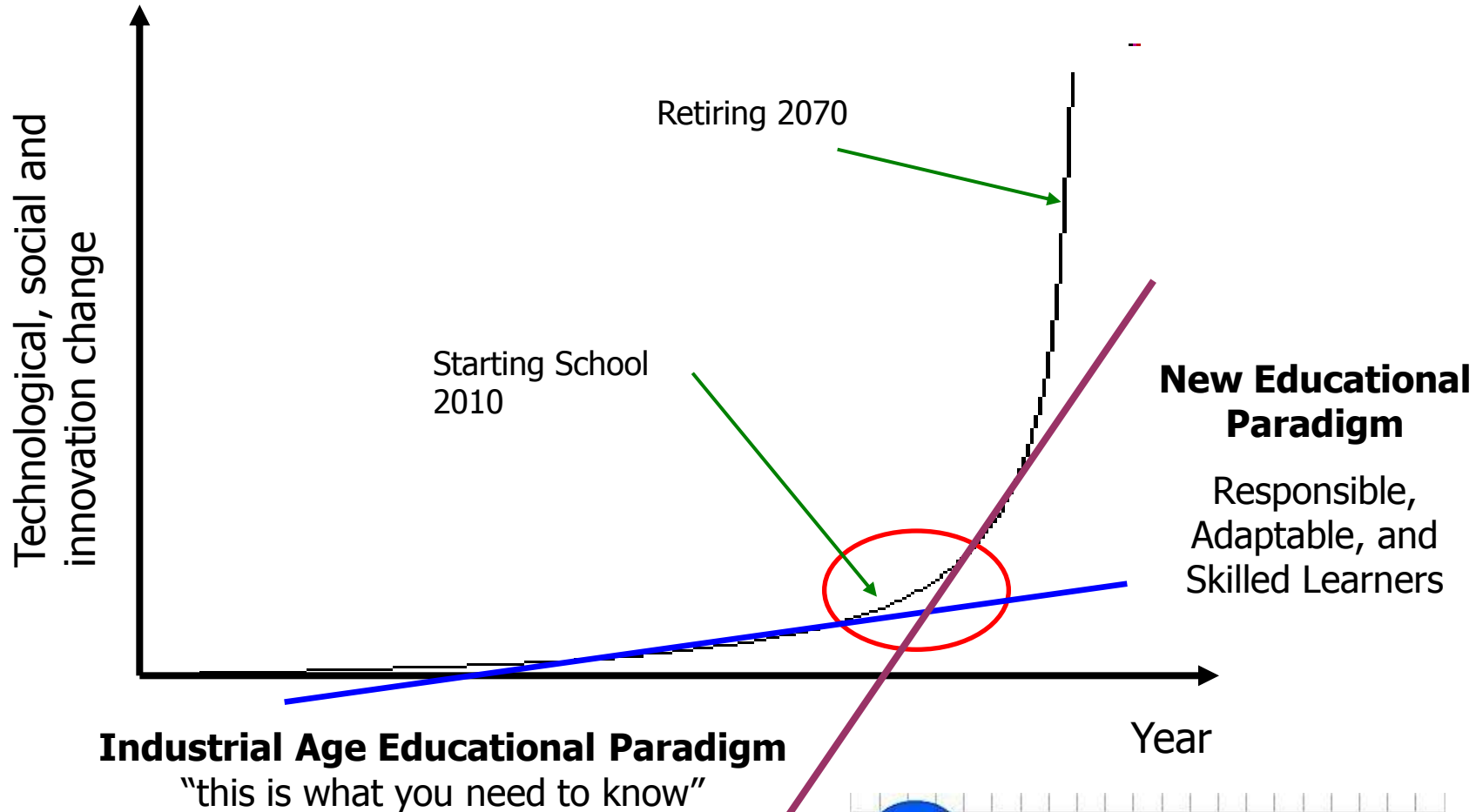




# What are the skills needed to be successful in the 21<sup>st</sup> Century?



# Tension that exists





# Traditional versus Future

## Industrial Paradigm vs

Content Focus

Measuring what one knows

Largely passive learners

Teacher dominated teaching

Independent teaching

Isolated factory classrooms

**SCHIZOPHRENIC**



## New Paradigm

Content and Skill Focus

Making knowledge and skills measurable

Learners largely active

Student initiated learning

Team teaching

Interconnected learning spaces



## First Challenge for Mentone Girls SC

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- How do we create a school environment to prepare for this new paradigm?
- What makes a powerful learning environment?
- How do we structure our classes?
- How do we prepare our teachers? The parents?
- What do we need to develop our students in to be ready for the 21<sup>st</sup> Century?
- How do we, as a school and staff, be adaptable?



## Mentone Girls SC - in the new paradigm

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- Firstly – all the skills and strengths we have developed previously are still valid
- Need to explore and examine those strengths and skills thinking from, operating from and planning from the new paradigm
- Need to look from the BIG picture
- What is it that we *really* need to develop ourselves and our students in?



## Insights and Actions

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- Write down any insights and actions you see you could take (not will take or have to take).

### **Group Sharing – insights and actions**



# why

## #2



# Mentone Girls SC Challenge No. 2 - Review

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## **Mentone Girls SC – School Review July 27 2010**

- Highly Successful School
- Very good reputation in community
- Strong demand for enrolments
- Provides outstanding programs
- Opportunities in student leadership, sport and arts
- Achieves top 10% of Government schools for academic performance
- Student Culture that values and nurtures physical, social and emotional growth
- Highly skilled and dedicated staff



# Mentone Girls SC Challenge No. 2 - Review

## Mentone Girls SC – School Review July 27 2010

### Student Learning

- Evidence of strong and improved student learning in some areas but not to the extent desired by the college or expected
- VCE – average performance is stable in top 10% of Gov. Schools
- NAPLAN – top 10% in years 7 and 9 (and slightly lower in Year 9 Numeracy)
- VCE - School great at lifting performance of lower-midrange achievement students BUT NOT to same extent for upper range students
- Evidence that student learning growth from years 7 – 9 less than achieved in similar Victorian Colleges



# Mentone Girls SC Challenge No. 2 - Review

## Mentone Girls SC – School Review July 27 2010

### Student Engagement and Well-being

- School achieves an outstanding level in building school leadership within the college and the wider community
- Broad range of student leadership opportunities and development programs is a real strength
- Strong esprit de corps amongst students
- Peer connectedness is high – Top 5% of Gov schools
- School achieves top 20% in school attendance and around top 5% in attentiveness (or lack of disruption) in class
- **Variation in the extent to which students ideas, opinions and views on their learning can be expressed and heard**





# Mentone Girls SC Challenge No. 2 - Review

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## **Mentone Girls SC – School Review July 27 2010**

### **Student Pathways and Transition**

Evidence of realisation of vision found in

- the increase in the proportion of students accessing tertiary studies,
- breadth of VCE program, and curriculum in junior and middle years,
- better access to VET
- retention rates are high
- Year 9 Reflective Learning Centre is NOT a success after 4 years.
- Participation rates in VET below state benchmarks
- Increasing % of students transferring to other Gov schools at Year 10
- School performance in VCE Chemistry persistently below expectations



# Mentone Girls SC Challenge No. 2 - Review

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## **Mentone Girls SC – School Review July 27 2010**

### **Staff Culture and Professional Practice**

While many staff enjoy work, work collegially and collaboratively with others, inspire students, and want change and improvement

#### Significant aspects that inhibit school

- Lack of esprit de corps among teaching staff
- Lack of school-wide genuine collaboration
- A number of teachers appear insular, out-of-touch with current professional standards, lack trust and confidence in each other, etc
- Some evidence of  
negative stereotyping  
gender-based generalisations



# Fulfilling the Vision of Mentone Girls SC

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*"Be an outstanding school*

*One that leads the way in achieving excellence*

*In all aspects of our performance  
in national and international arenas"*

*Achieving this Vision depends on what and where you  
are measuring to.*

- Measuring just NAPLAN and VCE or to the students being ready for the 21<sup>st</sup> Century?*
- Are you out to achieve a couple of years of being outstanding or be consistently fulfilling your vision over time?*

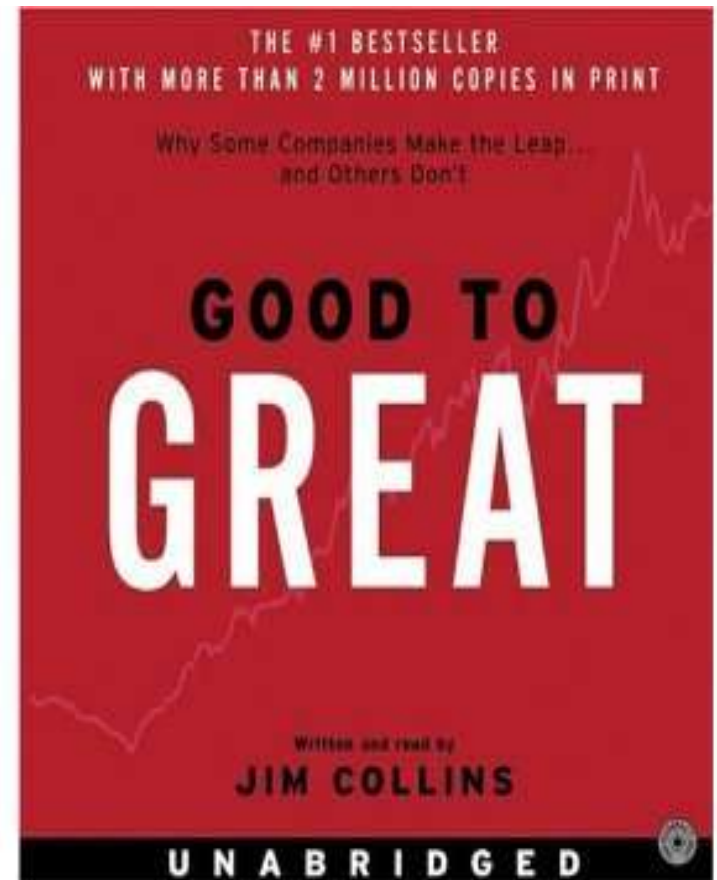


## Today - Transforming Staff Culture

# Good is the ENEMY of Great

“What separates people is not the presence or absence of difficulty, but how they deal with the inevitable difficulties of life.”

**Jim Collins**





# Today - Transforming Staff Culture

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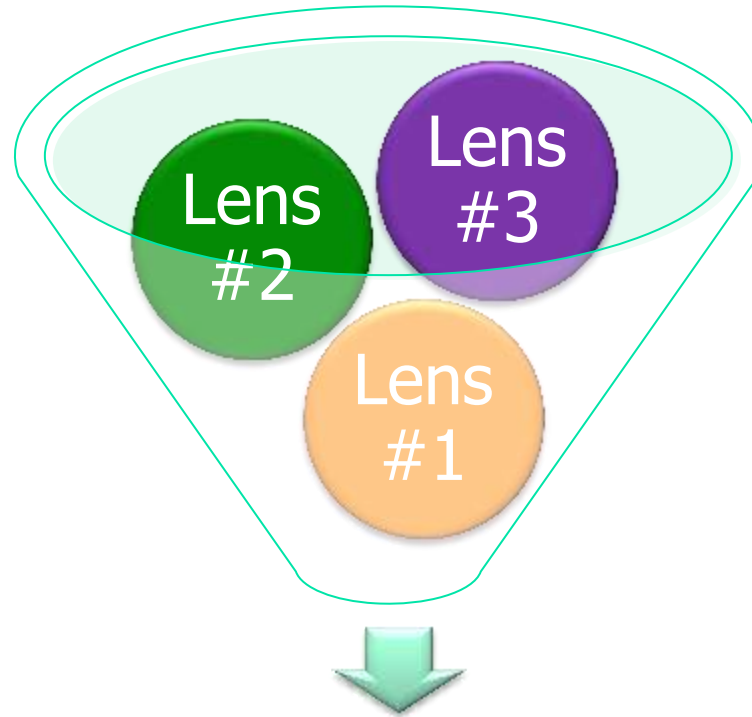


Awareness

Setting Goals  
and Actions

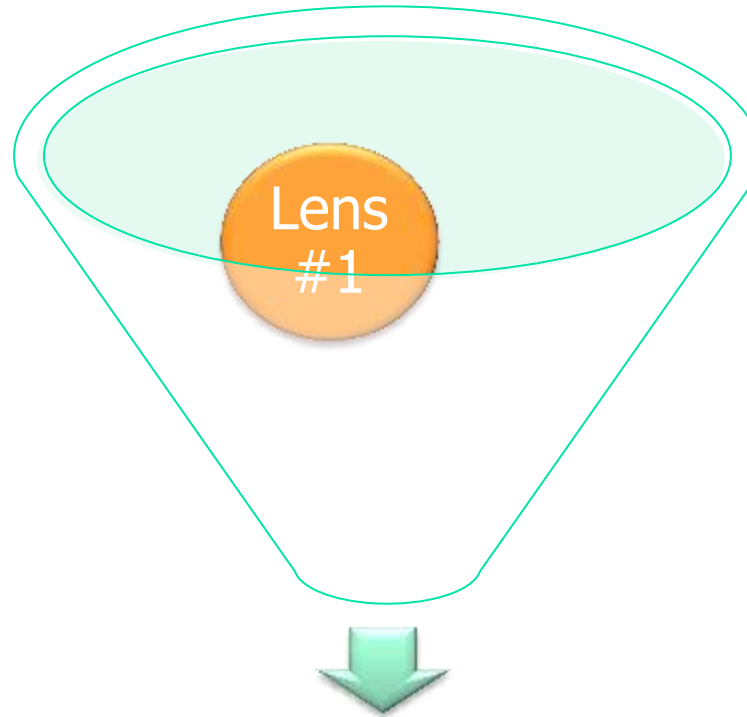
Culture of  
Discipline

# From Good to Great – Transforming Context



Shift in Actions

# Uncovering the Educational Paradigm



Shift in Actions

# Changing Educational Paradigms





# PISA\* 2009 – findings for top 2 countries

## *Shanghai China*

- "**Teaching and Learning, in secondary schools in particular**, are predominantly determined by the examination syllabi, and school activities at that level are very much oriented towards exam preparation.
- Subjects such as **music and art**, and in some cases even physical education, are **removed from the timetable** because they are not covered in the public examinations.
- **Schools work their students for long hours every day**, and the work weeks extend into the weekends, mainly for additional exam preparation classes...private tutorials, most of them profit-making, are widespread and have become almost a household necessity."
- OECD points out that more than **80% of students in Shanghai attend after-school tutoring**. It remarked on the academic intensity of Chinese students. Non-attention is not tolerated.



# PISA 2009 – findings for top countries

## ***Shanghai China***

- Interestingly, the authorities in Shanghai boast not about their testing routines, but about their consistent and effective support for struggling teachers and schools.
- When a school is in trouble in Shanghai, authorities say they pair it with a high-performing school.
- The teachers and leaders of the strong school help those in the weak school until it improves. The authorities send whatever support is needed to help those who are struggling.
- In the [OECD video about Shanghai](#), the lowest-performing school in the city is described as one where "only" 89 percent of students passed the state exams! With the help sent by the leaders of the school system, it eventually reached the target of 100 percent.



# PISA 2009 – findings for top countries

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## ***Finland***

- Finland is at the other end of the educational spectrum. Its education system is modelled on educationally progressive ideas.
- It is student-centered.
- It has a broad (and non-directive) national curriculum.
- Its teachers are drawn from the top 10 percent of university graduates. They are highly educated and well prepared.
- Students never take a high-stakes test; their teachers make their own tests. The only test they take that counts is the one required to enter university.



# PISA 2009 – findings for top countries

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## ***Finland***

- Pasi Sahlberg, the Finnish education expert, was asked the question that many politicians asks today: "If students don't take tests, how do you hold teachers and schools accountable?"
- He said that there is no word in the Finnish language for "accountability." He said, "We put well-prepared teachers in the classroom, give them maximum autonomy, and we trust them to be responsible."
- He said, "Every teacher in Finland has a master's degree."
- He added: "We don't believe in competition among students, teachers, or schools. We believe in collaboration, trust, responsibility, and autonomy."



## PISA 2009 – link for videos

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### **Strong Performers and Successful Reformers in Education**

**A video series profiling policies and practices of education systems that demonstrate high or improving performance in the PISA tests**

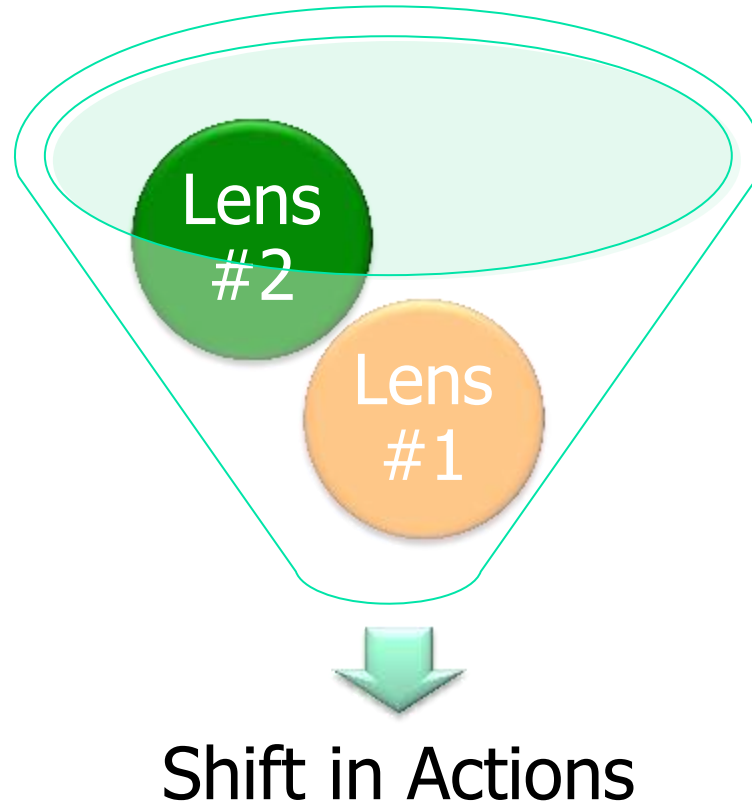
<http://www.pearsonfoundation.org/oced/>

### **Action:**

Write down any insights you have had and possible actions you can take

Group Sharing – insights and actions

# From Good to Great – Hidden Social Cultures





# The Power of Social Networks - Culture

## **Nicholas Christakis** **The Hidden Influence of Social Networks**





# The Power of Social Networks - Culture

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## Points of Note from the Video

- Human beings are designed to be in community – sharing of emotions, sharing of ideas to create new ones
- Social networks have a memory
  - They persist across time
  - They resist change
  - Have structures and language
- Experience of the world resides in the networks we are in
- Ideas and Behaviours can be shared via:
  - Induction – behaviour sharing
  - Homophily – idea of behaviour becomes the norm
  - Confounding – e.g. people visit the same place and transfer occurs





# The Power of Social Networks - Culture

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## **Thoughts to examine**

- What are the persistent conversations / complaints that exist in the MGSC staff community?
- What structures keeps them in place?
- Is there certain behaviour that has become the norm?
- Is there certain language that keeps things in place and resists change?

**Write the insights and thoughts in your book.**

**Remember there is nothing wrong .... This is a lens to look through.**



# Tribal Leadership - Culture

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## David Logan Tribal Leadership





## Tribal Leadership - overview

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- A tribe is any group of about 20 – 150 people who know one another enough that they would say hello if they saw them on the street
- Teachers in a school are a tribe, students in most schools are made up of a number of tribes (oriented around year levels most likely)
- What makes some tribes more effective than others is culture. Each time people speak, their words exhibit the characteristics of one of the tribal stages.
- A medium (50) to large tribe (150) usually has several cultural stages operating at the same time



## Tribal Leadership - overview

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- Each cultural stage has its own way of speaking, types of behaviour and structures of relationships
- Leaders do two things
  1. Listen for which culture exists in their tribes
  2. Upgrade those tribes using specific leverage points
- Great leaders speak and are able to hear all 5 tribal languages
- People can only hear one level above or below their own level

# Tribal Leadership - overview

| Tribal Stage | Communication                 | Collaboration | %  |
|--------------|-------------------------------|---------------|----|
| 1            | "Life Sucks"                  | Alienated     | 2  |
| 2            | "My Life Sucks"               | Separate      | 25 |
| 3            | "I'm great and you're not"    | Personal      | 48 |
| 4            | "We're great and they're not" | Partnership   | 22 |
| 5            | "Life is Great"               | Team          | 2  |



# Tribal Leadership - overview

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## Stage One

- Person is alienated from others, expressing the view that “life sucks”
- When people at this stage cluster together, their behaviour expresses despairing hostility, such as in a gang

## Leverage Points

- If person is willing to move forward, encourage them to go where the action is (i.e gather with people in a higher level, lunch, play, social functions, etc)
- Further, encourage them to notice ways in which life works (e.g. notice how our lives are pretty good .. So improvement is possible)
- Encourage person to cut ties with people who share the “life sucks” language



# Tribal Leadership - overview

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## Stage Two

- Person is separate from others, but unlike Stage 1, they are surrounded by people who seem to have some power that they lack.
- Language expresses “my life sucks” but also communicates the view that others’ lives seem to be working
- When people at this stage cluster together, their behaviour is characteristic of being apathetic victims

## Leverage Points

- Encourage them to establish two-person relationships, preferably with people in Stage 3 (those who are eager to mentor mini-me’s!)
- In one-on-one sessions show them how their efforts do make an impact, show them they are competent, point out abilities.
- Assign them work they can do well in a short time (no nagging or excessive follow up!)



# Tribal Leadership - overview

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## Stage Three

- Person is connected to others in a series of two-person relationships
- Language expresses “I’m great” (and “you’re not” in the unsaid)
- When people at this stage cluster together, they attempt to outperform one another (on an individual basis) and put one another down. Individuals’ behaviour expresses a “lone warrior” ethos and collectively the culture becomes the “wild, wild west”.

## Leverage Points

- Encourage them to form three person relationships based around core values, overlapping self-interests, or specific opportunities where each can contribute.
- Encourage them to work on projects bigger than they can handle alone





# Tribal Leadership - overview

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## **Leverage Points (continued)**

- Point out that their success has come through their own efforts, but the next level of success needs a totally different style (i.e. current style insufficient to move forward)
- Describe role models (ideally within school or people they respect) that exhibit Stage 4 behaviour (they focus on 'we', networking, etc)
- When person complains they don't have enough time and others aren't as good (2 biggest gripes at Stage 3) show them they have crafted their life so no one can contribute
- Tell stories how you went from stage 3 to stage 4
- Encourage them to work through transparency and that they should over-communicate (rather than hide info)
- Coach that there is more leverage in wisdom rather than information



# Tribal Leadership - overview

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## **Stage Four**

- Person forms networks in which they build values-based relationships between others
- Language expresses “we’re great” and in the unsaid, “they’re not”
- When people cluster together they radiate tribal pride

## **Leverage Points**

- Stabilise them at Stage 4 by ensuring that their relationships are based on values, advantages and opportunity
- Encourage them to explore team core values, sense of a noble cause, outcomes that inspire the team, team assets, and then who would do what.
- Encourage them to pick projects that are more of a stretch and require working more in partnership to accomplish bigger results



# Tribal Leadership - overview

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## Stage Five

- Person expresses “life is great”.
- Stage 5 shares the same characteristics of Four except there is no “they”. As a result these people form ever-growing networks with anyone whose values resonate with their own
- Stage 5 cultures only exist as long as a history-making project lasts or as long as the tribe is so far ahead of its competitors that they are irrelevant
- Once the situation changes the culture regresses to Stage 4, where it can move forward once a new opportunity arises or is engineered.
- Behaviour at this stage expresses innocent wonderment

# Tribal Leadership - overview

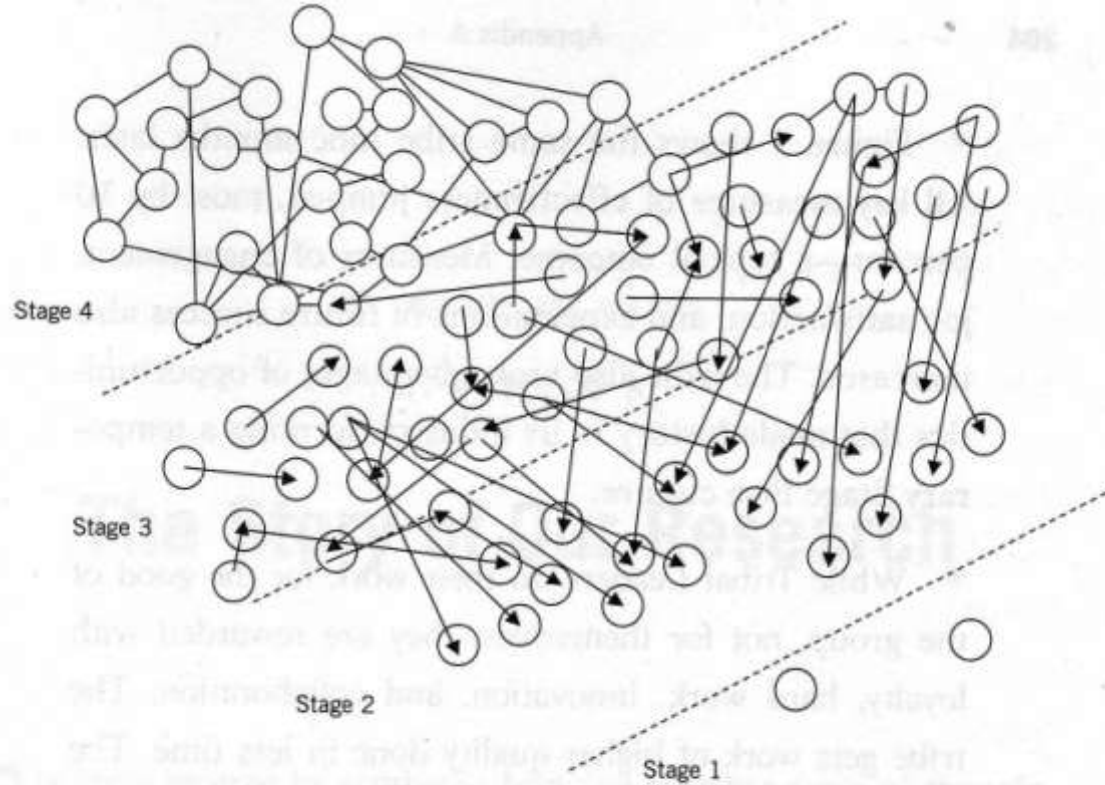


FIGURE 2: AN ACTUAL TRIBE BEFORE TRIBAL LEADERSHIP.

# Tribal Leadership - overview

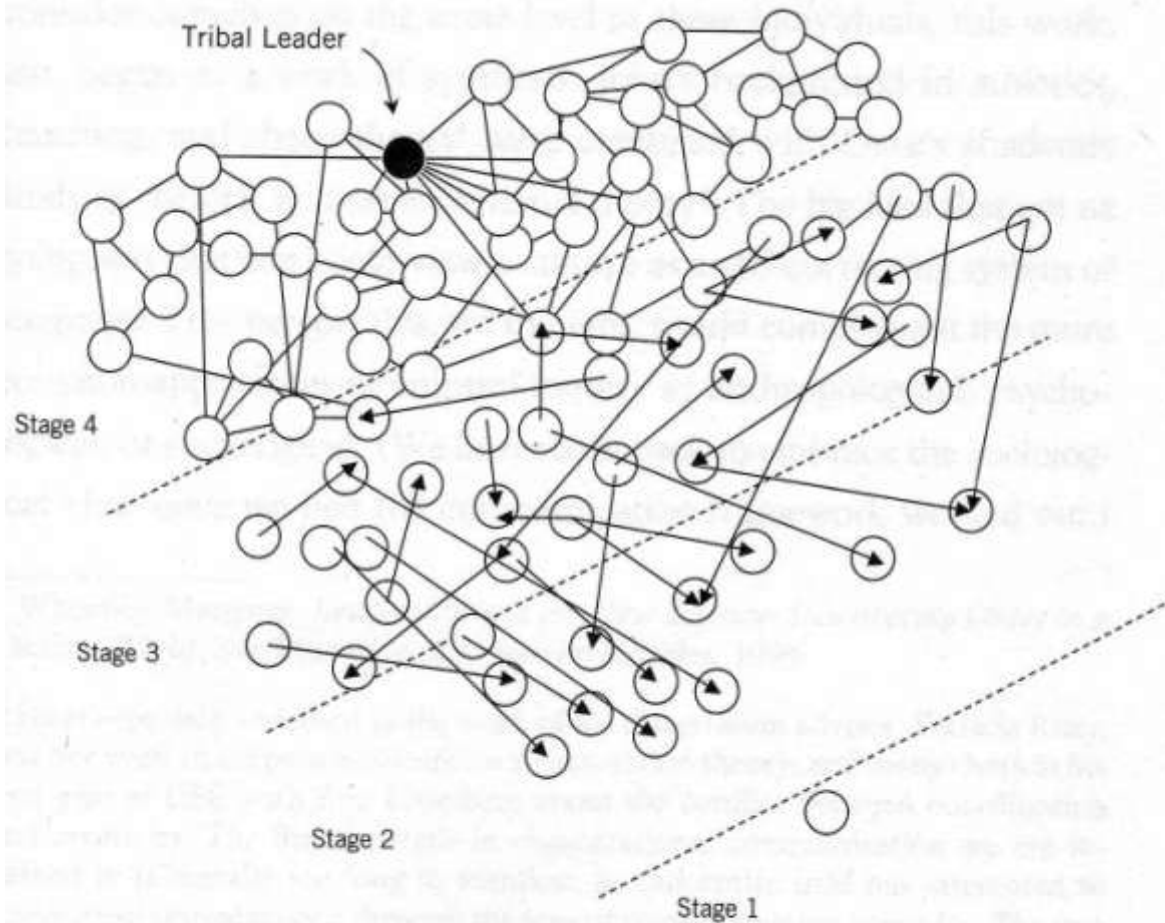


FIGURE 3: THE SAME TRIBE AFTER TRIBAL LEADERSHIP.

# Tribal Leadership – Culture



## Thoughts to examine

- What tribal stage are the staff at? Students?
- What actions could you take to nudge the “tribe” up a stage?
- What projects (involving people with different skills) could be taken on to go to Level 4?
- How can you go from being “me” to “we”?
- How are you building the mission and values of MGSC in the students every day? Are you walking the talk?

**Write the insights and actions in your book.**

**Group Sharing – Insights and Actions**

**Remember there is nothing wrong .... This is a lens to look through.**

# Tribal Leadership – Activity



## How are you going to build the MGSC culture in your year level?

- What language will you use?
- How are you going to create the environment to do this?
- What systems are you going to put in place?
- What skills will you be developing in yourself and you students to achieve this?

## Do this work in your Year Level Teams

## Teams to present ideas at end of activity

***Remember there is nothing wrong .... This is a lens to look through.***

# Marcellin Year 7 Planning

| TOPIC                        | TERM 1  | TERM 2   | TERM 3   | TERM 4   |
|------------------------------|---|--|--|--|
| <b>Who we are</b>            | Religion/Geography<br>(Mapping/Bolts)<br>Marist Values<br>Eucharist/Mary<br>Drama<br>Art Technology |  |  |  |
| <b>How we got here</b>       |   | Humanities<br>(History/Geography/Civics)<br>Religion (Biblical studies)<br>Art |  |  |
| <b>Where we are going</b>    |   |  | Humanities- Economics<br>(Budget)<br>Religion- Values, Ethics,<br>Outreach/Solidarity<br>(Solidarity Week)<br>Science- Healthy<br>Mind/Body, Forces &<br>Cells |  |
| <b>How we will get there</b> |   |  |  | Science- Sustainability,<br>Water, Separating<br>Mixtures<br>Asia Pacific (LOTE)<br>Religion- Caring for<br>creation |



# Marcellin Year 7 Planning

| <b>TERM 1 - BELONGING</b>   |                               |                      |     |     | (Community, St.Marcellin, the Marist Brothers & Marcellin College) |                      |     |     |      |     |     |  |
|---|-------------------------------|----------------------|-----|-----|--|----------------------|-----|-----|------|-----|-----|--|
| WEEK  | 1                             | 2                    | 3   | 4   | 5  | 6                    | 7   | 8   | 9    | 10  |     |  |
| <b>LITERACY</b><br>Skills Content<br>Belonging throughout         | <b>KEY VALUES &amp; SETUP</b> |                      |     |     | <b>CAMP WEEK</b>   |                      |     |     |      |     |     |  |
| <b>NUMERACY</b><br>Skills Content                                 |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>EXPLORATION</b><br>Humanities<br>Science<br>RE<br>Drama / Tech | <b>ORIENTATION WEEK</b>       | SCI                  | SCI | SCI |  | SCI                  | SCI | SCI | SCI  | SCI | SCI |  |
|   |                               | HUM                  | SCI | HUM |  | HUM                  | SCI | HUM | SCI  | HUM | HUM |  |
|   |                               | Belonging (RE / HUM) |     |     |  | Belonging (RE / HUM) |     |     |      |     |     |  |
|   |                               |                      |     |     |  |                      | T/D | T/D | T/D  | T/D | T/D |  |
|   |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>DRAMA / TECH</b>   |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>LOTE</b>   |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>MUSIC</b>  |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>PE</b>   |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>ART</b>  |                               |                      |     |     |  |                      |     |     |      |     |     |  |
| <b>ASSEMBLY</b>   |                               |                      |     |     |  |                      |     |     | SHOW |     |     |  |

Integrated later units

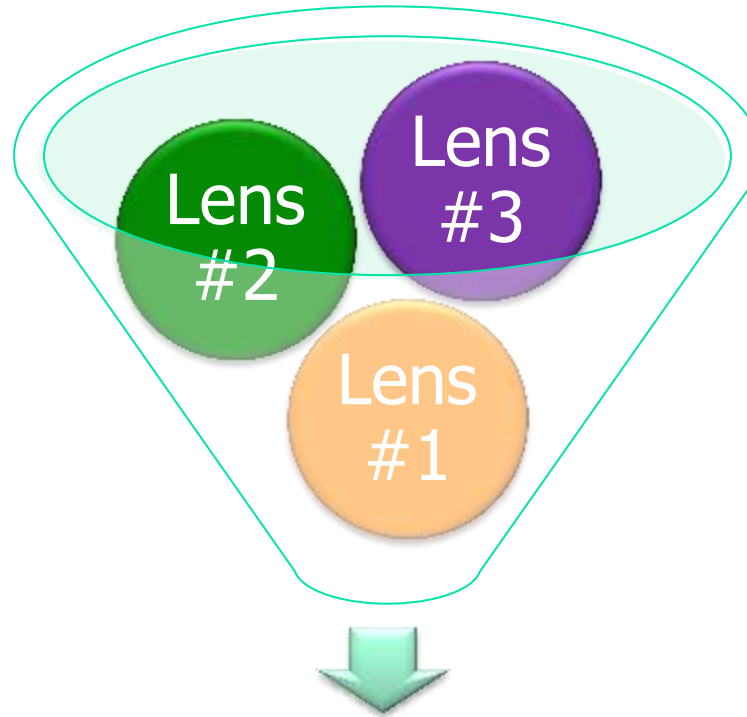
Bigger SCIENCE allotment  
HUMANITIES also covered

Final piece relates to theme  
Bring in concept of other Co

Sub Tuum & Power of Love

Mosaic / Mural / Altar Cloth

# From Good to Great – 3 Laws of Performance



Shift in Actions

# From Good to Great – 3 Laws of Performance

## First Law:

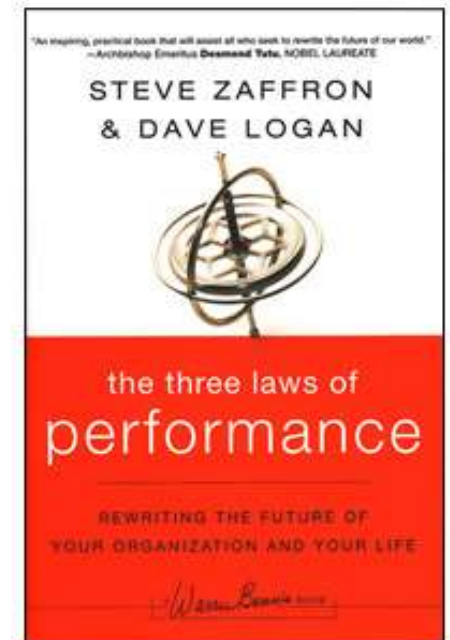
How people perform correlates to how situations occur to them

## Second Law:

How a situation occurs arises in language

## Third Law:

Future-based language transforms how situations occur to people





# From Good to Great – 3 Laws of Performance

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## First Law:

How people perform correlates to how situations occur to them

- e.g. If you believe that “there is too much change and what’s the point because it will change again”, your actions will be consistent with this
  - Resigned, cynical, go through the motions, it’s a job
- e.g. If you believe you will and can make a difference as a teacher your actions will be consistent with this point of view



# From Good to Great – 3 Laws of Performance

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## First Law:

How people perform correlates to how situations occur to them

- Different point of view leads
  - to **different** actions and **different** performance

*"90% of mistakes in thinking are mistakes in perception",*

**Edward De Bono**



# From Good to Great – 3 Laws of Performance

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## **Second Law:**

### **How a situation occurs arises in language**

- While people speak not all the communication is said
- Quite often what is NOT said is the most important of language when it comes to elevating performance
  - “Hard” versus “Challenging”
  - “Beaumaris Princesses” versus “World Leaders”



## Thoughts to examine

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**Your lack of performance,  
whether individual or as a community,**

**Is due to the way  
that the situation(s) occur to you**

**And you create the situation in the language  
you use (or you leave in the unsaid)**



# Paired Work – 3 Laws of Performance

## Work in Pairs

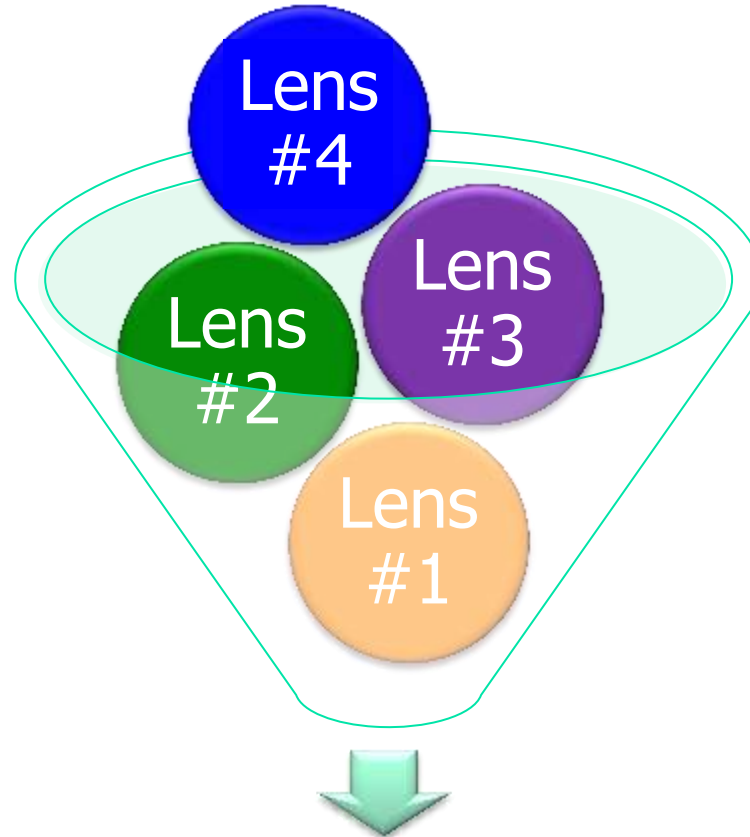
- Be straight & honestly list what your point of view is about ...
  - The MGSC administration
  - The staff (are there cliques? people you don't trust, etc)
  - The students (put-downs, opinions, etc)
  - Where (if anywhere) you have used, at school, "negative stereo-typing and/or gender-based generalisations"

**Write the insights and actions in your book.**

**Remember there is nothing wrong .... This is a lens to look through.**



# Bringing Velocity to Change – Speed of Trust



Shift in Actions

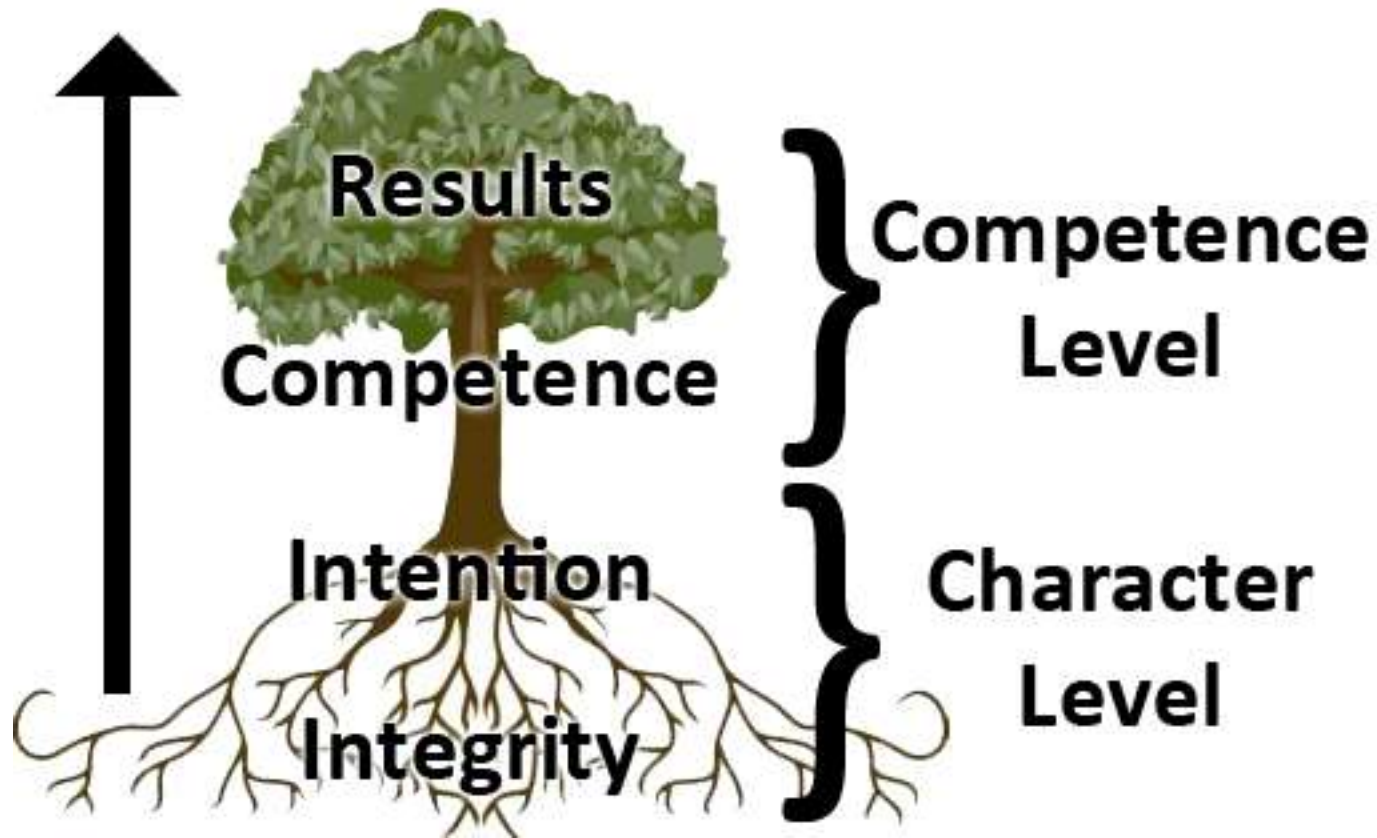


# Bringing velocity to culture building

## Stephen M.R. Covey Speed of Trust



# Speed of Trust – Self Trust

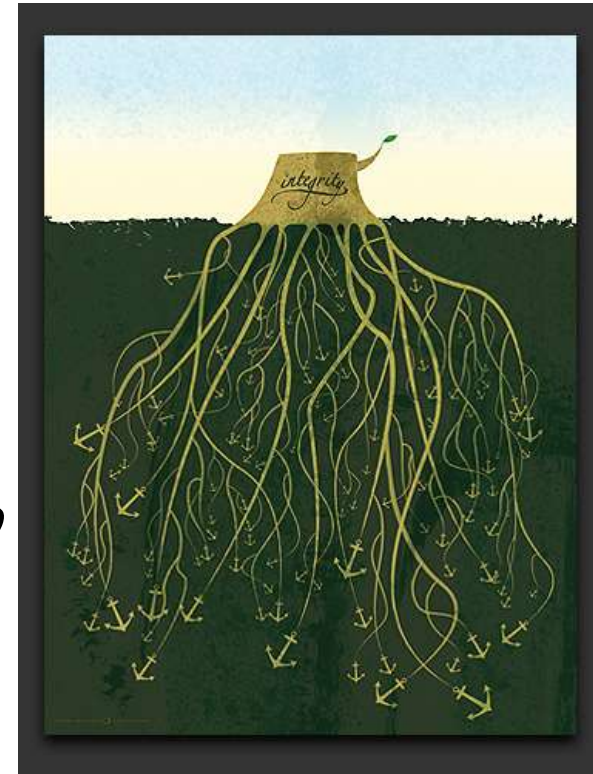


# Speed of Trust – Self Trust

**1. Integrity** – *Are You Congruent?*  
*Are you Humble?*  
*Are You Courageous?*

## ***How to increase your Integrity***

- *Make and KEEP commitments to yourself*
- *Stand for Something*
- *Be Open*

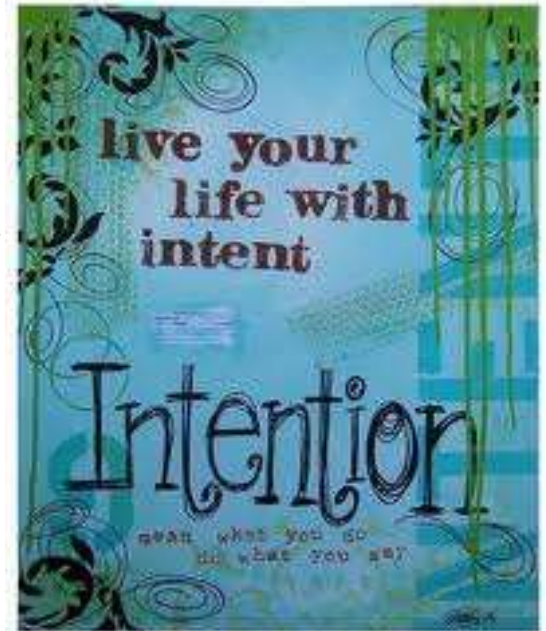


## Speed of Trust – Self Trust

**2. Intent** – *Is your Motive one of genuine caring?  
Is your Agenda to seek mutual benefit?  
Are you acting in the best interest of others?*

### ***How to improve your Intent***

- *Examine and refine your motives*
- *Declare your intent*
- *Choose Abundance*



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## Speed of Trust – Self Trust

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**3. Capabilities** – *Am I constantly improving my capabilities?*

*Talents – unique strengths or talents*

*Attitudes - attitudes about work, life, learning, self*

*Skills – now, for the future, upgrading them?*

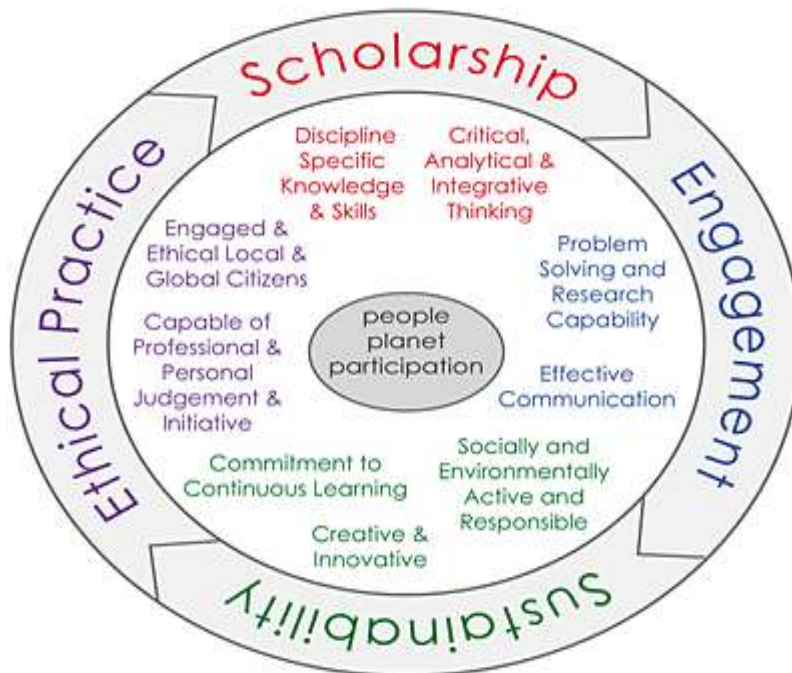
*Knowledge – level in specific field, upgrading*

*Style – current approach to problems & opportunities*

# Speed of Trust – Self Trust

## ***How to increase your capabilities***

- *Run with your strengths (and purpose)*
- *Keep yourself relevant*
- *Know where you are going*





## Speed of Trust – Self Trust

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**4. Results**– *the tangible, measurable end purpose and product of integrity, intent and capabilities.*

- *PAST: your track record, reputation, things you've done*
- *PRESENT: what is your current performance*
- *FUTURE: what is your anticipated performance*

*Need to look at what results you are now getting and how you are getting those results*





## Speed of Trust – Self Trust

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### ***How to improve your Results***

- *Take responsibility for results – good and bad*
- *Expect to Win – the power of expectation*
- *Finish Strong – beginners are many, finishers few.*





Bringing velocity to culture building

**Stephen M.R. Covey**  
**Relationship Trust**

The **13** Behaviors  
of High Trust  
People



## Speed of Trust – Relationship Trust

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- ***Relationship Trust*** is all about **consistent** behaviour
- It is about learning how to interact with others in ways that increase trust and avoiding interacting in ways that destroy it.
- The following behaviours we will outline:
  - Are based on principles that govern trusting relationships
  - Grow out of the 4 cores
  - Are actionable
  - Are universal

## Relationship Trust – 13 Behaviours

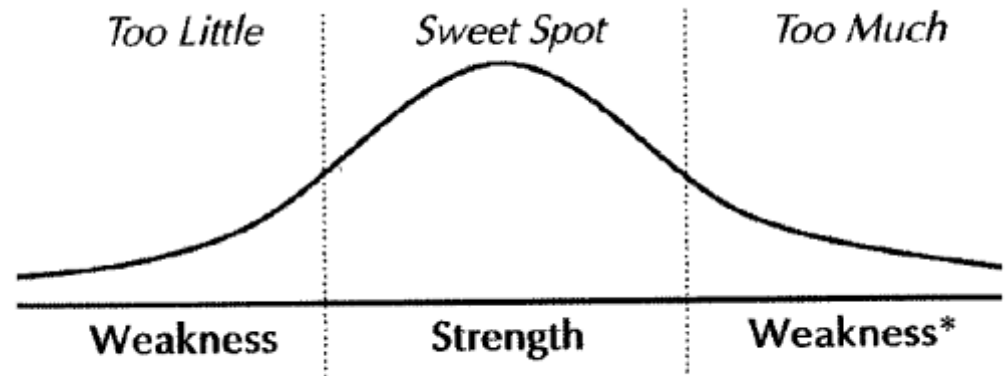
*"You can't talk yourself out of a problem you've behaved yourself into but you can behave yourself out of it!"*

### ***Building Trust Accounts***

- Each trust account is unique
- All deposits and withdrawals are not created equal
- What constitutes a "deposit" for one person may not to another
- Withdrawals are typically larger than deposits
- Sometimes the fastest way to build trust is to stop making withdrawals
- Each relationship has two trust accounts – yours and theirs

# Speed of Trust – 13 Behaviours

- Talk Straight
- Demonstrate Respect
- Create Transparency
- Right Wrongs
- Show Loyalty
- Deliver Results
- Get Better
- Confront Reality
- Clarify Expectations
- Practice Accountability
- Listen First
- Keep Commitments
- Extend Trust



*\*Any strength used to an extreme can become a weakness.*

# Developing a GREAT culture overview

| Tribal Stage | Communication                 | Collaboration | %  | Trust (Covey)  |
|--------------|-------------------------------|---------------|----|----------------|
| 1            | "Life Sucks"                  | Alienated     | 2  | Self           |
| 2            | "My Life Sucks"               | Separate      | 23 | Relationship   |
| 3            | "I'm great and you're not"    | Personal      | 48 | Organisational |
| 4            | "We're great and they're not" | Partnership   | 22 | Market         |
| 5            | "Life is Great"               | Team          | 2  | Societal       |



What does it mean to be a teacher now?

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**Write the insights and actions in your book.**

**Group Sharing – Insights and Actions**

## **Homework**

- What structures and habitual practices will your year teams set up for 2011 given all the insights and actions you have seen from today?